
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

Monthly Market Share For: November 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hyundai	100%	52%	12 Days										

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: November 1996

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	44%	38%	16 Days	\$2.17	\$7			\$34				950 pkgs.	\$2,636
APL	44%	12%	19 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,674
Mexican Line	6%	1%	17 Days	\$2.01	\$7			\$34				950 pkgs.	\$2,484
Maersk	5%	11%	19 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,674
Hapag-Lloyd	4%	1%	19 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,674
NYK Line	2%	3%	19 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,674
Sea-Land	1%	13%	19 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,674

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapefruit (WC)

Monthly Market Share For: November 1996

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk	96%	54%	21 Days	\$4.09	\$7			\$34				950 pkgs.	\$4,460
OOCL	4%	7%	20 Days ⁴	\$4.09	\$7			\$34				950 pkgs.	\$4,460

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapefruit (WC)

Monthly Market Share For: November 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
APL	67%	40%	21 Days	\$4.09	\$7		16%	\$34				950 pkgs.	\$5,081
Sea-Land	33%	28%	20 Days	\$4.09	\$7		16%	\$34				950 pkgs.	\$5,081

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapefruit (WC)

Monthly Market Share For: November 1996

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk	37%	20%	9 Days	\$2,310	\$10		47%	AI				1008 pkgs.	\$3,536
COSCO	27%	17%	10 Days										
Sea-Land	13%	3%	12 Days	\$2,310	\$10		47%	AI				1008 pkgs.	\$3,536
Pacific Express	11%	15%	13 Days ⁵	\$3,800 ¹	AI		AI	AI					\$3,800
APL	7%	2%	10 Days	\$2,310	\$10		47%	AI				1008 pkgs.	\$3,536
Mitsui OSK	4%	2%	11 Days	\$2,310	\$10		47%	AI				1008 pkgs.	\$3,536
Hanjin	2%	1%	11 Days	\$2,160	\$10		47%	AI					\$3,315

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.